Moneyball

BILLY BEANE
Hey.

PETER BRAND
Hello.

BILLY BEANE
Who are you?

PETER BRAND
I'm Peter Brand.

BILLY BEANE
What do you do?

PETER BRAND
I'm Special Assistant to Mark Shapiro.

BILLY BEANE
So, what do you do?

PETER BRAND
Mostly player analysis right now.

BILLY BEANE
Been on the job long? First job in baseball?

PETER BRAND
It's my first job anywhere.

BILLY BEANE
Wow, congrats.

PETER BRAND
Thank you.
BILLY BEANE

First job. Whose nephew are you? (pause) Why does Mark listen to you?

PETER BRAND

(laughs) I don't think... uh... I don't think he does very often.

BILLY BEANE

He just did.

PETER BRAND

Well, in that circumstance, I think he was more listening to Bruce than myself.

BILLY BEANE

Mmm-Mmm. Who are you?

PETER BRAND

I'm Peter Brand.

BILLY BEANE

I don't give a rat's ass what your name is. What happened in there? What happened in that room?

PETER BRAND

I'm not quite sure what you're asking me, Mr. Beane.

BILLY BEANE

What did you tell Bruce?

PETER BRAND

I just told Bruce I like Garcia.

BILLY BEANE

You like Garcia. Why? (pause) Why?

PETER BRAND

I don't... know. Okay, there is an epidemic failure within the game to understand what is really happening. And this leads people who run major league baseball teams to misjudge their players and mismanage their teams (Pause). I apologize.
Okay. People who run ball clubs, they think in terms of buying players. Your goal shouldn't be to buy players. Your goal should be to buy wins. And in order to buy wins, you need to buy runs.

Where are you from, Pete?

Maryland.

Where did you go to school?

Yale. I went to Yale.

What'd you study?

Economics. I studied economics.

Yale, economics, and baseball? You're funny, Pete. (walks away)