

Moneyball

BILLY BEANE

Hey.

PETER BRAND

Hello.

BILLY BEANE

Who are you?

PETER BRAND

I'm Peter Brand.

BILLY BEANE

What do you do?

PETER BRAND

I'm Special Assistant to Mark Shapiro.

BILLY BEANE

So, what do you do?

PETER BRAND

Mostly player analysis right now.

BILLY BEANE

Been on the job long? First job in baseball?

PETER BRAND

It's my first job anywhere.

BILLY BEANE

Wow, congrats.

PETER BRAND

Thank you.

BILLY BEANE

First job. Whose nephew are you? *(pause)* Why does Mark listen to you?

PETER BRAND

(laughs) I don't think... uh... I don't think he does very often.

BILLY BEANE

He just did.

PETER BRAND

Well, in that circumstance, I think he was more listening to Bruce than myself.

BILLY BEANE

Mmm-Mmm. Who are you?

PETER BRAND

I'm Peter Brand.

BILLY BEANE

I don't give a rat's ass what your name is. What happened in there? What happened in that room?

PETER BRAND

I'm not quite sure what you're asking me, Mr. Beane.

BILLY BEANE

What did you tell Bruce?

PETER BRAND

I just told Bruce I like Garcia.

BILLY BEANE

You like Garcia. Why? *(pause)* Why?

PETER BRAND

I don't... know. Okay, there is an epidemic failure within the game to understand what is really happening. And this leads people who run major league baseball teams to misjudge their players and mismanage their teams *(Pause)*. I apologize.

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BILLY BEANE

Go on.

PETER BRAND

Okay. People who run ball clubs, they think in terms of buying players. Your goal shouldn't be to buy players. Your goal should be to buy wins. And in order to buy wins, you need to buy runs.

BILLY BEANE

Where are you from, Pete?

PETER BRAND

Maryland.

BILLY BEANE

Where did you go to school?

PETER BRAND

Yale. I went to Yale.

BILLY BEANE

What'd you study?

PETER BRAND

Economics. I studied economics.

BILLY BEANE

Yale, economics, and baseball? You're funny, Pete. *(walks away)*